

Baroda Equipment and Vessels Private Limited

October 20, 2020

Ratings

Facilities	Amount (Rs. crore)	Ratings ¹	Rating Action
Long term/ Short term Bank Facilities	5.50	CARE B/ CARE A4; ISSUER NOT COOPERATING* (Single B /A Four; ISSUER NOT COOPERATING)	Issuer not cooperating; Revised from CARE BB-/ CARE A4; Issuer not cooperating(Double B Minus/ A Four; Issuer not co-operating); On the basis of best available information
Short Term Bank Facilities	4.20	CARE A4; ISSUER NOT COOPERATING* (A Four; ISSUER NOT COOPERATING)	Issuer not cooperating; Based on best available information
Total Facilities	9.70 [Rupees Nine crore and Seventy lakh only]		

Details of facilities in Annexure-1

Detailed Long term/ Short term Bank Facilities Rationale & Key Rating Drivers

CARE had, vide its press release dated August 21, 2019 placed the ratings of Baroda Equipment and Vessels Private Limited (BEVPL) under the 'issuer non-cooperating' category as BEVPL had failed to provide information for monitoring of the ratings as agreed to in its Rating Agreement. BEVPL continues to be non-cooperative despite repeated requests for submission of information through phone calls and emails dated May 13, 2020, May 18, 2020, October 08, 2020 and October 13, 2020. In line with the extant SEBI guidelines, CARE has reviewed the ratings on the basis of the best available information which however, in CARE's opinion is not sufficient to arrive at a fair rating.

Users of this rating (including investors, lenders and the public at large) are hence requested to exercise caution while using the above ratings.

The ratings assigned to the bank facilities of BEVPL have been revised on account of non-availability of requisite information.

Detailed description of the key rating drivers

At the time of last rating done on August 21, 2019 the following were the rating strengths and weaknesses (updated for publically available information).

Key Rating Weaknesses

Modest scale of operations and moderate with net losses

The scale of operations of BEVPL declined however continued to remain modest as marked by Total Operating Income (TOI) of Rs.20.13 crore in FY19 against TOI of Rs.23.84 crore in FY18. Despite decline in the TOI, the profitability position of BEVPL improved and remained moderate marked by PBILDT of 8.10% during FY19 as against 2.46% during FY18 mainly due to decline in the cost of materials consumed during FY19. Consequently, BEVPL had booked net loss of Rs.0.39 crore during FY19 as against net loss of Rs.1.30 crore during FY18.

Moderate debt coverage indicators

The debt Coverage indicators of BEVPL improved marginally however continued to remain moderate marked by TDGCA of 5.08 years as on March 31, 2019 as against 6.50 years as on March 31, 2018. Further, Interest coverage ratio also improved however continued to remain moderate at 2.93 times in FY19 as against 1.34 times during FY18 led by increase in the PBILDT during FY19.

Susceptibility of profit margins to volatility in stainless steel prices and foreign exchange fluctuation risk

BEVPL is mainly in the business of designing, fabricating, assembling and selling pressure vessels, heat exchangers mainly in power projects, metal, oil and gas, chemicals and petrochemicals industries and chemical industry. The turnover of BEVPL is largely driven by the orders bagged from new customers and orders from the existing customers in case of expansion being

¹Complete definition of the ratings assigned are available at www.careratings.com and other CARE publications

^{*}Issuer did not co-operate; based on best available information



undertaken. Hence, in case of economic slowdown, BEVPL operation remains exposed to risk as companies tends to cancel or defer their capital expenditures plans. Furthermore, being a small player, it has limited bargaining power over customers and thereby has to bear the adverse movement in the raw material prices. Also, in absence of any active hedging policy, profit margins of BEVPL also remained exposed to the foreign exchange fluctuation risk.

Key Rating Strengths

Experienced promoters

BEVPL is jointly promoted by five technocrats Mr Keith Harmer and his associates having wide experience in the heavy engineering industry in global markets. Mr Lekshminarayanan S., Managing Director of BEVPL, has experience of more than 25 years in this field and looks after the company's overall operations in India. The promoters are also assisted by a well-qualified second tier team of engineers having wide experience in this industry.

Comfortable capital structure

Capital Structure of company continued to remain comfortable with overall gearing of 0.19 times as on March 31, 2019 against 0.03 times as on March 31, 2018. The marginal deterioration in the overall gearing ratio is mainly due to higher utilization of working capital bank borrowings as on the balance sheet date.

Analytical approach: Standalone

Applicable Criteria

Policy in respect of Non-cooperation by issuer
Criteria on assigning Outlook to Credit Ratings
CARE's Policy on Default Recognition
Rating Methodology - Manufacturing Companies
Financial ratios - Non-Financial Sector
Criteria for Short Term Instruments

About the Company

Incorporated in October 2007, Vadodara based BEVPL is engaged in manufacturing of wide range of customized products like pressure vessels, heat exchangers, pressure piping, storage tanks, boiler pressure parts, skid mounted assemblies and miscellaneous static equipment for process plants. The manufacturing unit of BEVPL is located at Padra, Vadodara. The plant is approved for the manufacture of pressure vessels, heat exchangers and other static equipments. BEVPL is an approved shop under Indian Boiler Regulations, 1950, for manufacturing of boiler pressure parts under IBR Stamp.

Brief Financials (Rs. crore)	FY18 (A)	FY19 (A)
Total operating income	23.84	20.13
PBILDT	0.59	1.63
PAT	(1.30)	(0.39)
Overall gearing (times)	0.03	0.19
Interest coverage (times)	1.34	2.93

A: Audited

Status of non-cooperation with previous CRA: Not Applicable

Any other information: Not Applicable

Rating History for last three years: Please refer Annexure- 2



Annexure-1: Details of Instruments/Facilities

Name of the	Date of	Coupon	Maturity	Size of the	
Instrument	Issuance	Rate	Date	Issue	Rating Outlook
				(Rs. crore)	
Fund-based - LT/ ST-	-	-	-	5.50	CARE B / CARE A4; ISSUER NOT
CC/Packing Credit					COOPERATING*
Non-fund-based - ST-	-	-	-	3.00	CARE A4; ISSUER NOT
BG/LC					COOPERATING*
Non-fund-based - ST-	-	-	-	1.20	CARE A4; ISSUER NOT
Bank Guarantees					COOPERATING*

^{*}Issuer did not co-operated; Based on best available information

Annexure-2: Rating History of last three years

Sr.	Name of the	Current Ratings		Rating history				
No.	Instrument/Bank	Type	Amount	Rating	Date(s) &	Date(s) &	Date(s) &	Date(s) &
	Facilities		Outstanding		Rating(s)	Rating(s) assigned	Rating(s) assigned	Rating(s)
			(Rs. crore)		assigned	in 2019-2020	in 2018-2019	assigned
					in 2020-			in 2017-
					2021			2018
1.	Fund-based - LT/ ST-	LT/ST	5.50	CARE B / CARE A4;	-	1)CARE BB- / CARE	1)CARE BB / CARE	-
	CC/Packing Credit			ISSUER NOT		A4; ISSUER NOT	A4; ISSUER NOT	
				COOPERATING*		COOPERATING*	COOPERATING*	
						(21-Aug-19)	(07-Jun-18)	
2.	Non-fund-based -	ST	3.00	CARE A4; ISSUER	-	1)CARE A4; ISSUER	1)CARE A4; ISSUER	-
	ST-BG/LC			NOT		NOT	NOT	
				COOPERATING*		COOPERATING*	COOPERATING*	
						(21-Aug-19)	(07-Jun-18)	
3.	Non-fund-based -	ST	1.20	CARE A4; ISSUER	-	1)CARE A4; ISSUER	1)CARE A4; ISSUER	-
	ST-Bank Guarantees			NOT		NOT	NOT	
				COOPERATING*		COOPERATING*	COOPERATING*	
						(21-Aug-19)	(07-Jun-18)	

^{*}Issuer did not co-operated; Based on best available information

Annexure 3: Complexity level of various instruments rated for this company

Sr.	Name of the Instrument	Complexity Level		
No.				
1.	Fund-based - LT/ ST-CC/Packing Credit	Simple		
2.	Non-fund-based - ST-Bank Guarantees	Simple		
3.	Non-fund-based - ST-BG/LC	Simple		

Note on complexity levels of the rated instrument: CARE has classified instruments rated by it on the basis of complexity. This classification is available at www.careratings.com. Investors/market intermediaries/regulators or others are welcome to write to care@careratings.com for any clarifications.



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About CARE Ratings:

CARE Ratings commenced operations in April 1993 and over nearly two decades; it has established itself as one of the leading credit rating agencies in India. CARE is registered with the Securities and Exchange Board of India (SEBI) and also recognized as an External Credit Assessment Institution (ECAI) by the Reserve Bank of India (RBI). CARE Ratings is proud of its rightful place in the Indian capital market built around investor confidence. CARE Ratings provides the entire spectrum of credit rating that helps the corporates to raise capital for their various requirements and assists the investors to form an informed investment decision based on the credit risk and their own risk-return expectations. Our rating and grading service offerings leverage our domain and analytical expertise backed by the methodologies congruent with the international best practices.

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In case of partnership/proprietary concerns, the rating /outlook assigned by CARE is based on the capital deployed by the partners/proprietor and the financial strength of the firm at present. The rating/outlook may undergo change in case of withdrawal of capital or the unsecured loans brought in by the partners/proprietor in addition to the financial performance and other relevant factors.

Our ratings do not factor in any rating related trigger clauses as per the terms of the facility/instrument, which may involve acceleration of payments in case of rating downgrades. However, if any such clauses are introduced and if triggered, the ratings may see volatility and sharp downgrades.

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